

# 1Q/2025 Analyst Meeting

2025/5/29



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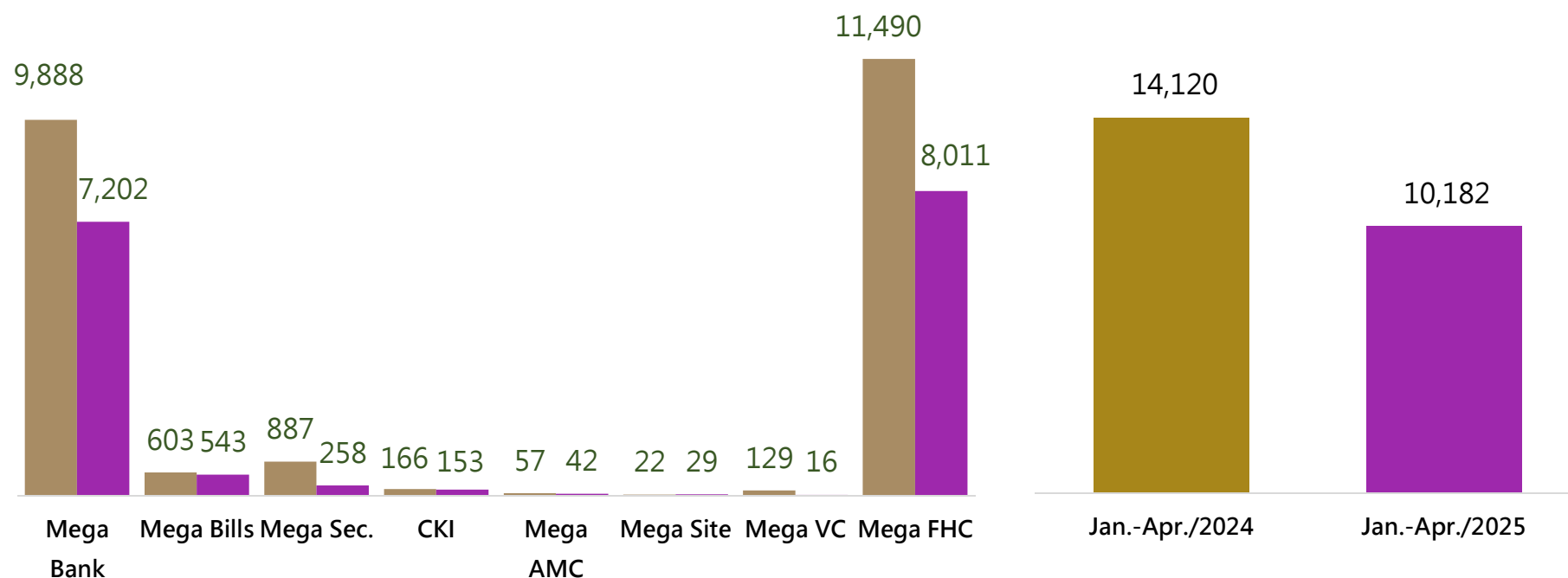
# Mega FHC 1Q/25 Reports NT\$8.01 Billion Net Profit

## Mega FHC & Subs. 1Q/25 earning trend

## Mega FHC Jan.-Apr./25 earning trend

Unit: NT\$MN

■ 1Q/2024 ■ 1Q/2025\*



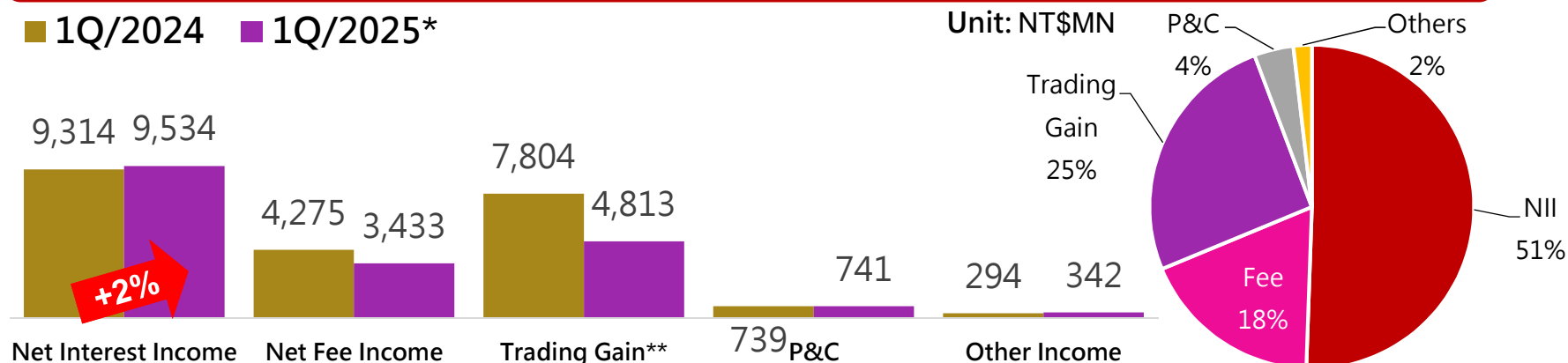
\* 1Q / 25 & Jan.-Apr. / 25 are unaudited numbers



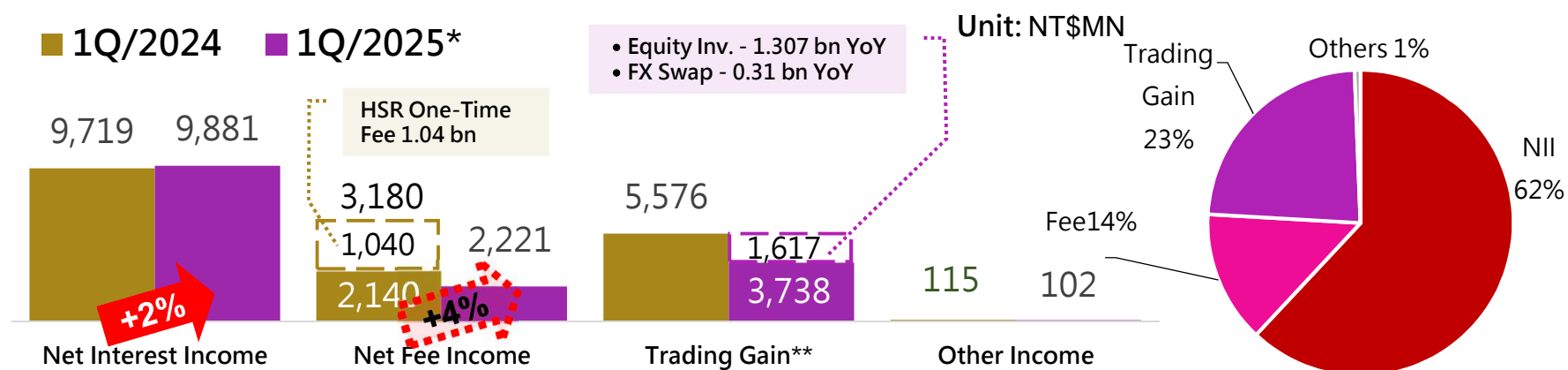
兆豐金控 Mega Holdings

# Mega Bank 1Q/25 NII Up 2% YoY, Net Fee Growth 4% YoY (Excluding 2024 one-time HSR fee)

## Mega FHC 1Q/25 net revenue breakdown\*



## Mega Bank 1Q/25 net revenue breakdown\*



\* 1Q / 25 are unaudited numbers



兆豐金控 Mega Holdings



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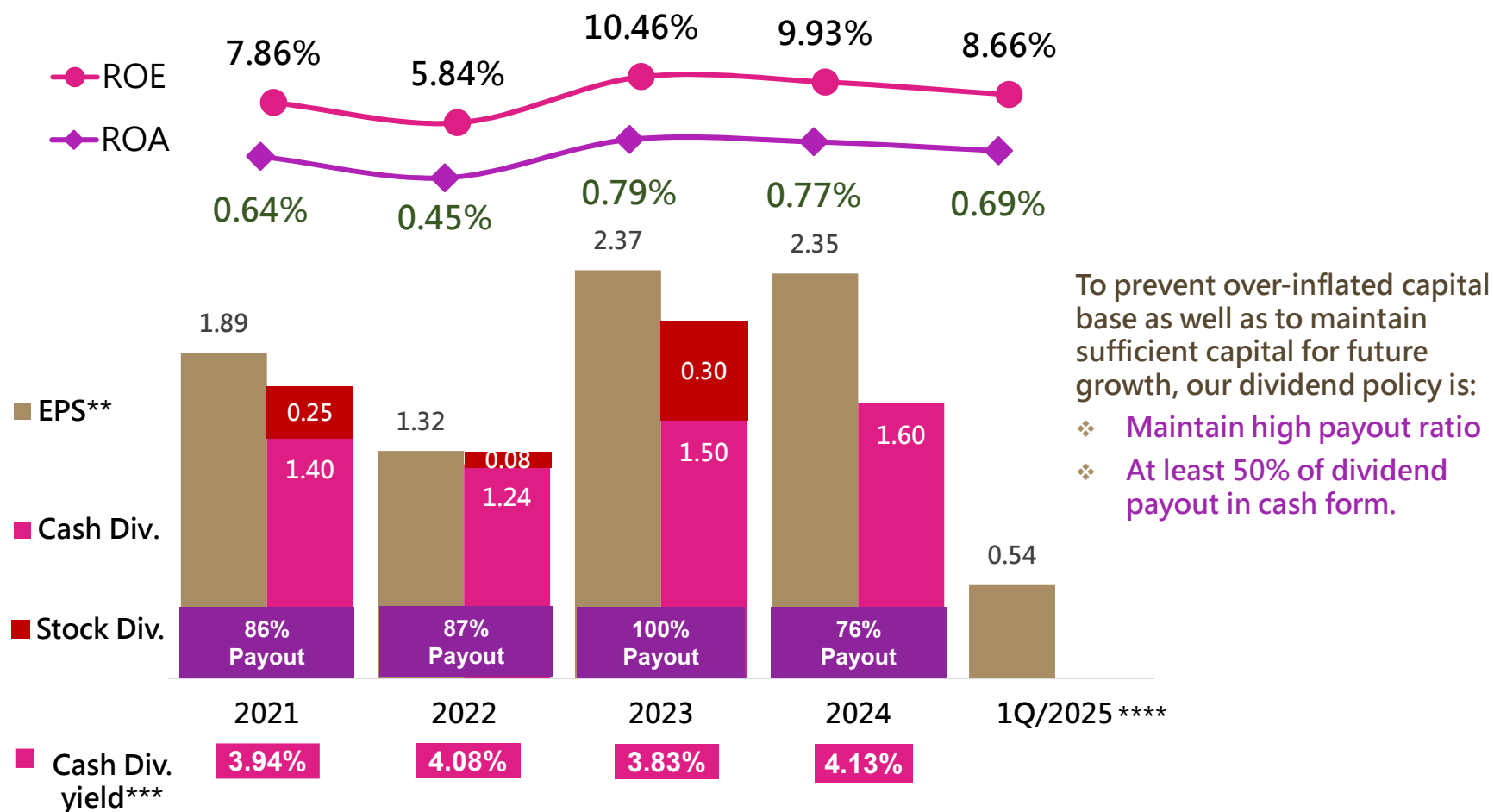


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# Record-High Cash Dividend of NT\$1.6 for 2024

## Major earning matrixes



\* 1Q/25 are unaudited numbers; ROE and ROA are annualized numbers.

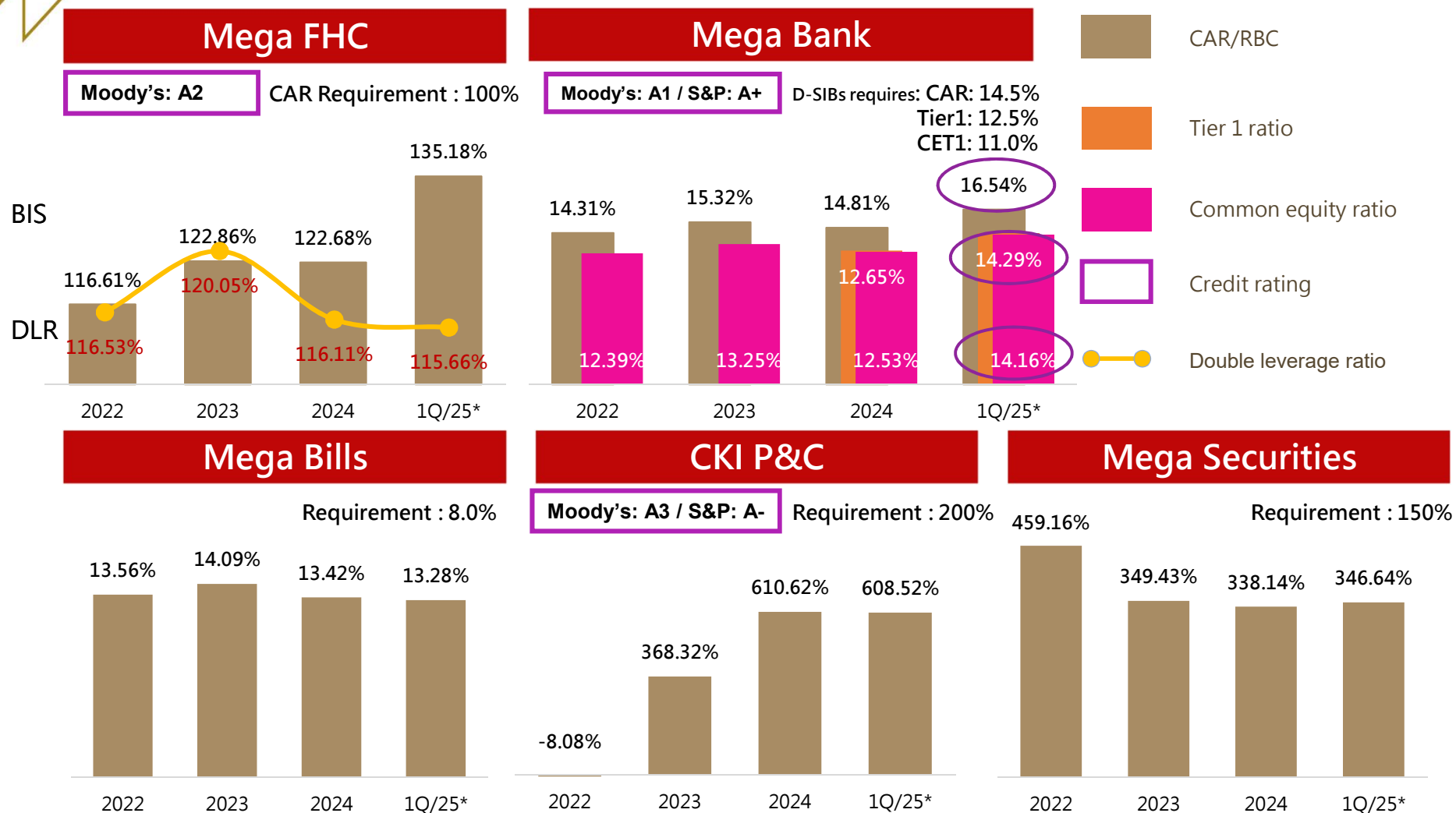
\*\* Historical EPS were not adjusted for forward looking stock dividend distribution.

\*\*\* Cash dividend yield = cash dividend / last trading day share price of that year

\*\*\*\* The dividend distribution proposal is to be submitted to the shareholders' meeting in June this year, and distribution will proceed once approved.



# Strong Capital Position



\*1Q/25 are unaudited numbers







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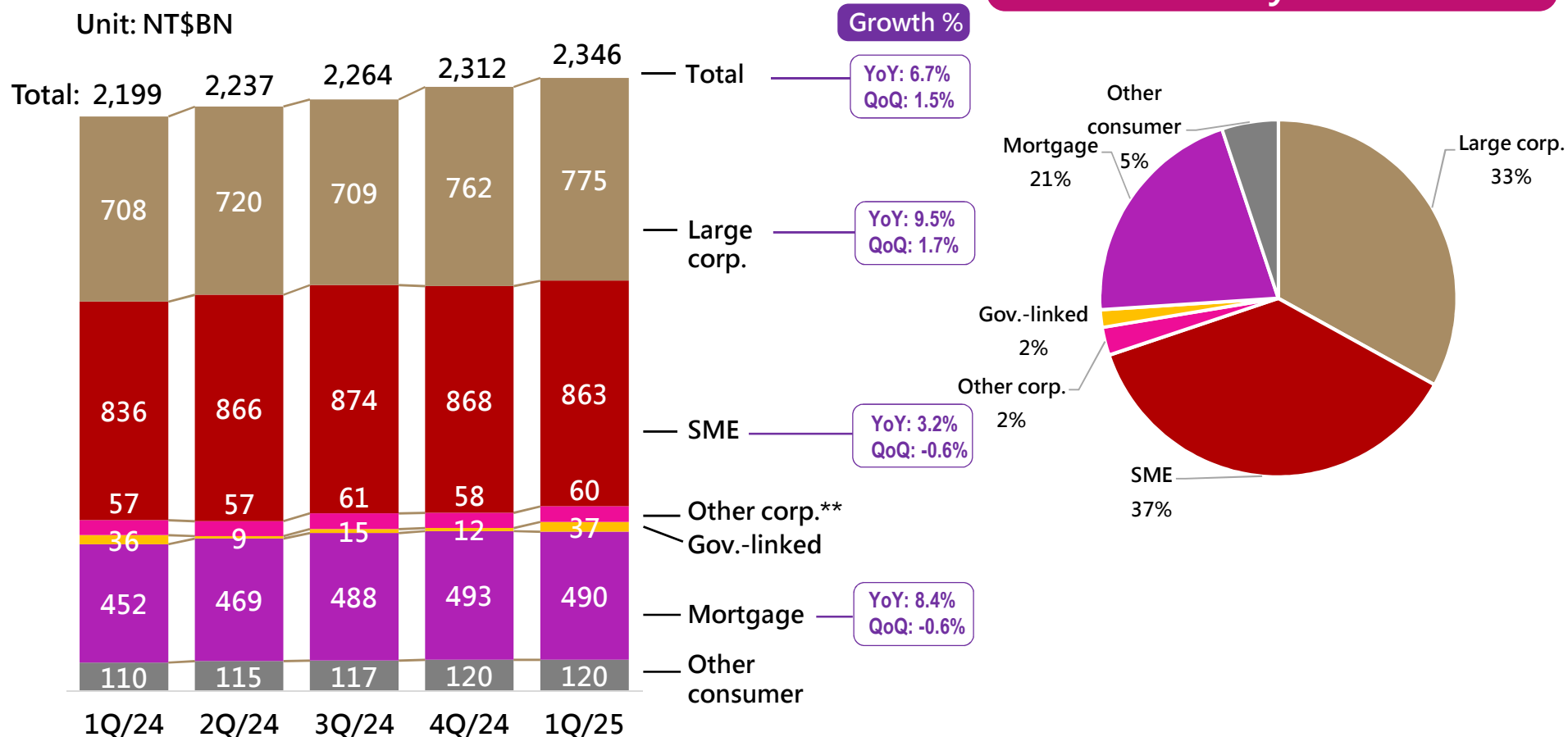
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# 1Q/25 Overall Loan Growth of 6.7% YoY; Mainly Due to Increases in Large Corp. and Mortgage Loans

## Mega Bank quarterly loan balance\*

## Mega Bank 1Q/25 loan breakdown by customers



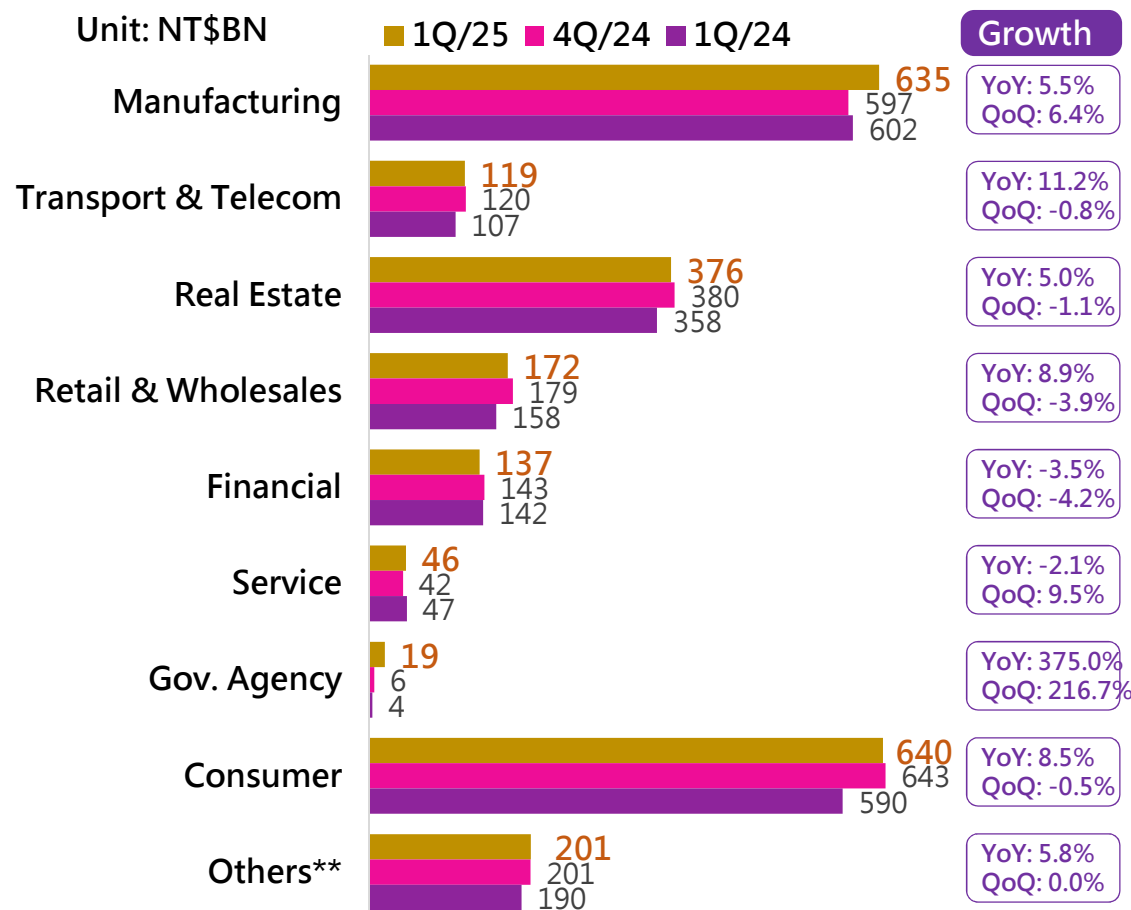
\* Mega Bank quarterly end balance, internal numbers; includes loan, factoring, A/R financing, L/C, credit card revolving and non-accrual loan but excludes guarantee.

\*\* Includes Gov-linked Non-Profit Organization and etc.

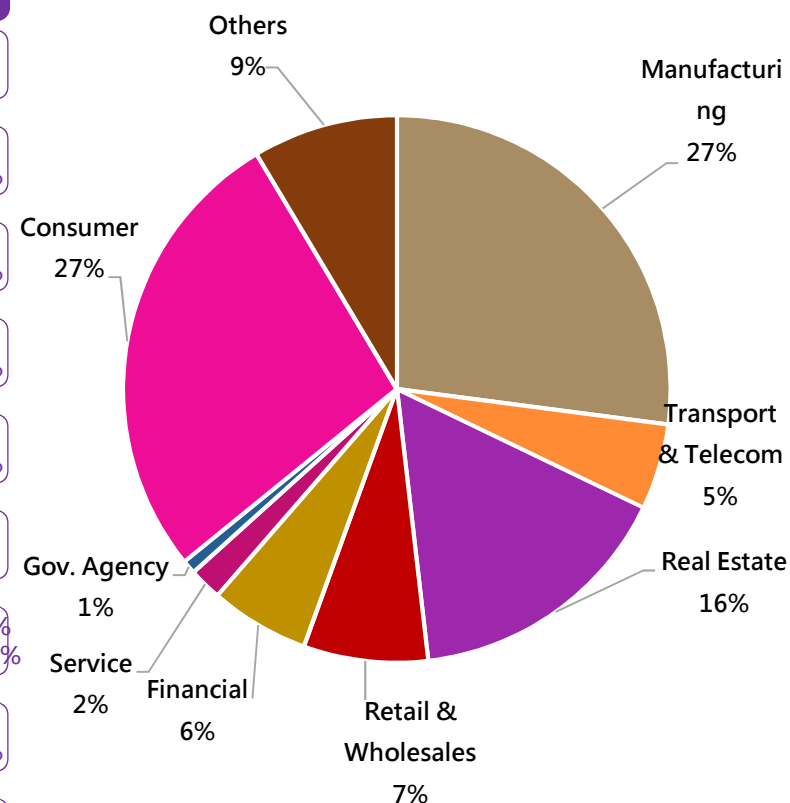


# 1Q/25 Strong Momentum in Manufacturing, Service and Gov. Agency Loans

## Mega Bank loan balance trend by industry\*



## 1Q/25 loan breakdown by industry\*



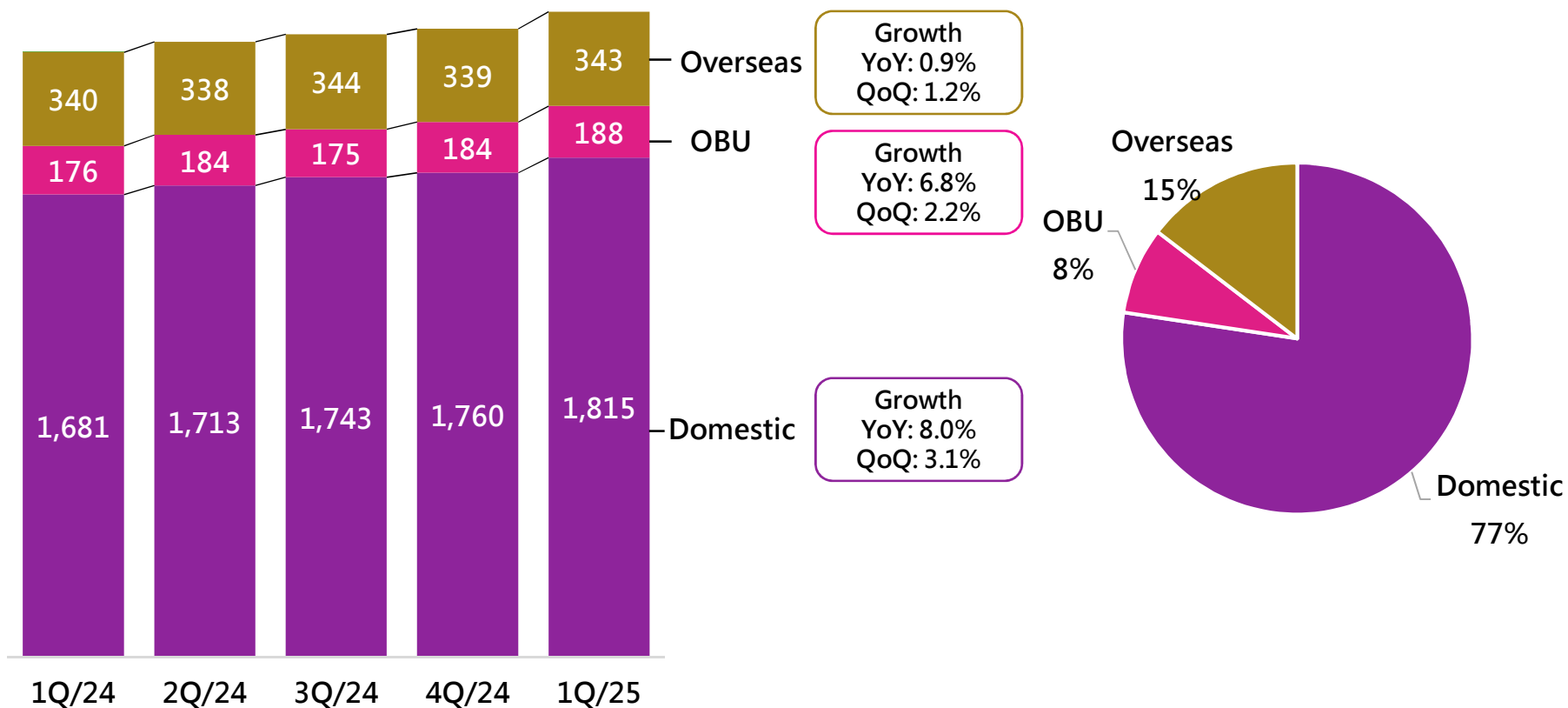
\* Mega Bank internal numbers, includes loan, factoring, A/R financing, L/C, credit card revolving and non-accrual loan but excludes guarantee.

\*\* Main component for "Other Industry": leisure (hotel & restaurant) industry

# 1Q/25 Domestic, Overseas, and OBU Loans All Grown Steadily

## Mega Bank 4Q/24 loan breakdown by regions \*

Unit: NT\$BN



\* Mega Bank quarterly end balance, internal numbers; includes loan, factoring, A/R financing, L/C, credit card revolving and non-accrual loan but excludes guarantee.

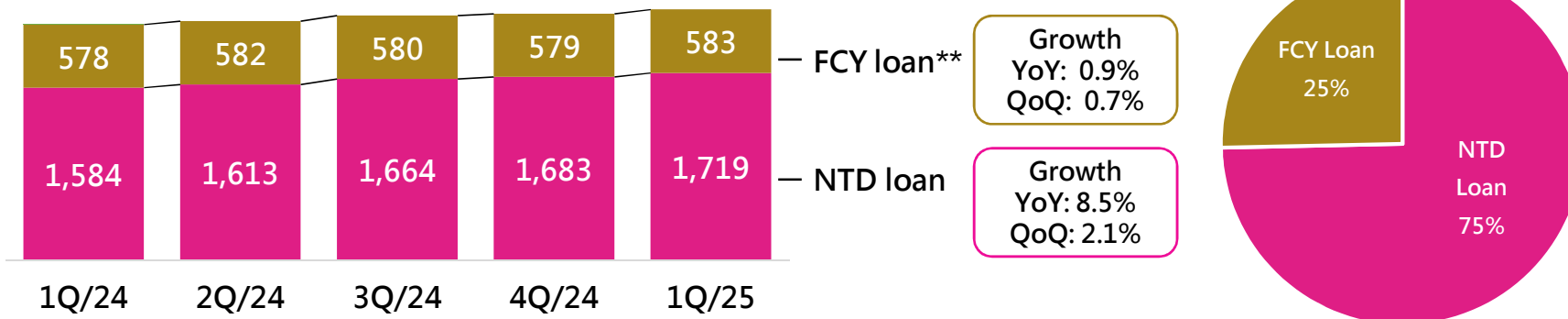
\*\* OBU stands for Off-shore Banking Unit



# 1Q/25 USD Loan Demand Strong; QoQ Growth Reached 20.4%

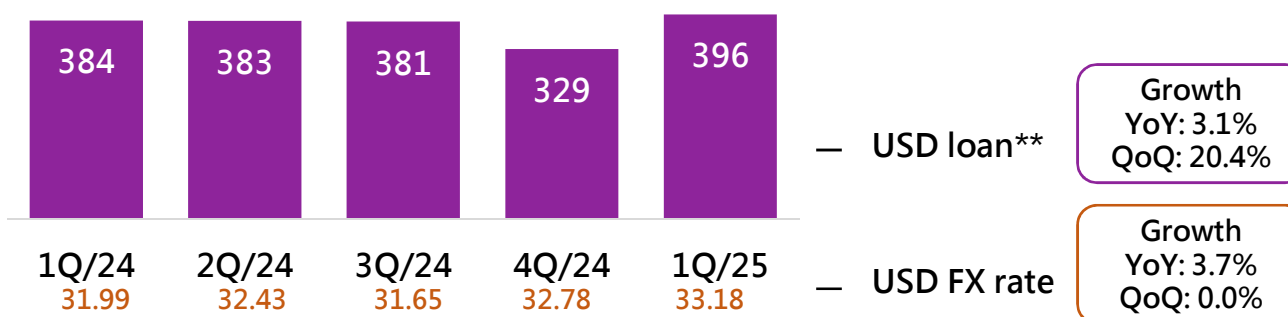
Mega Bank 1Q/25 loan breakdown by currency: NTD vs. foreign currency loan \*

Unit: NT\$BN



## Mega Bank USD Loan balance\*

Unit: NT\$BN



\* Mega Bank quarterly average balance, internal numbers; includes loan, factoring, A/R financing, L/C, and non-accrual loan but excludes credit card & guarantee.

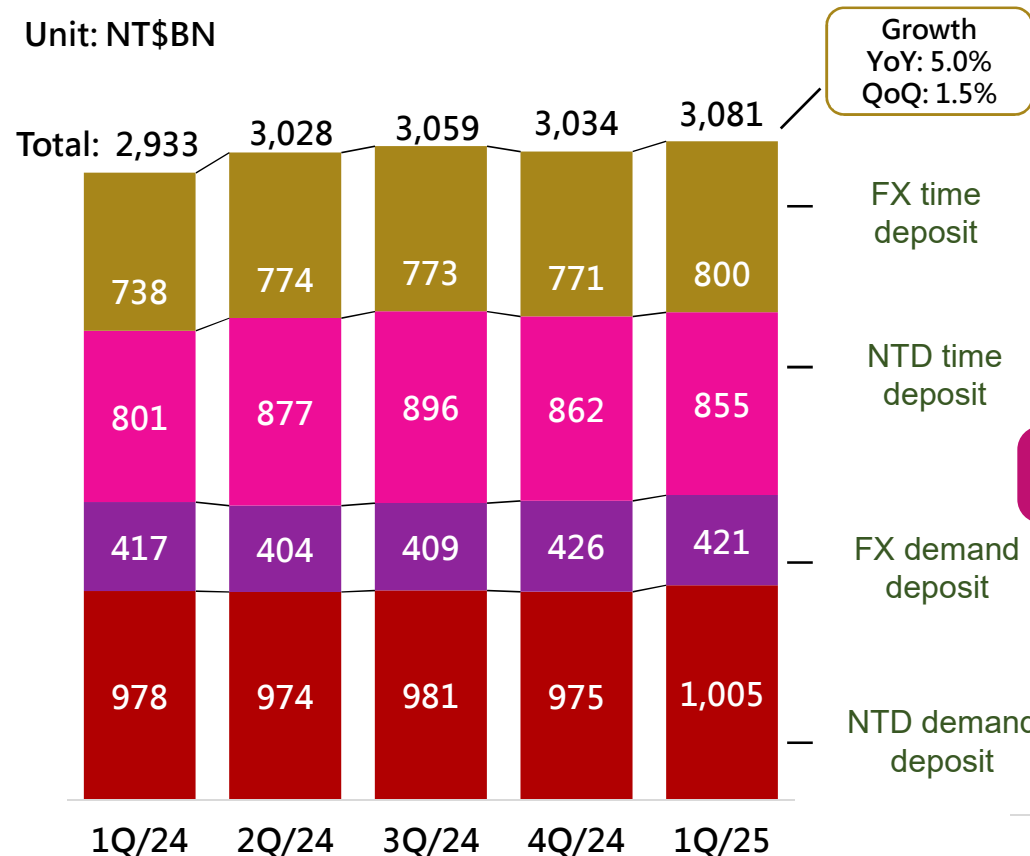
\*\* Foreign currency and USD loans include OBU, overseas branched and some domestic branched loans.



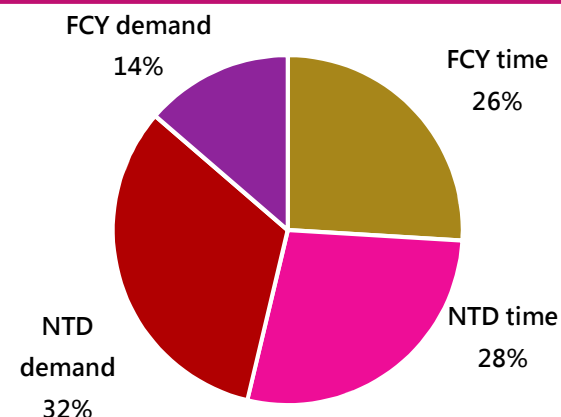
# 1Q/25 NTD Demand Deposits Up 3.1% QoQ with Demand Deposits % rising to 46.20%

## Mega Bank deposit balance \*

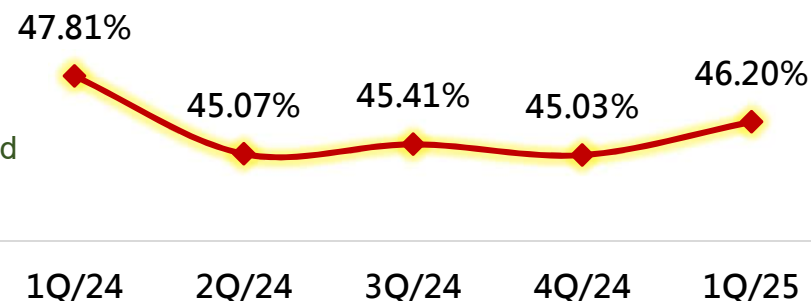
Unit: NT\$BN



## Mega Bank 1Q/25 deposit breakdown



## Mega Bank demand deposit % trend



\* Excludes interbank deposit, Central Bank deposit & Chunghwa Post re-deposit ; internal numbers.

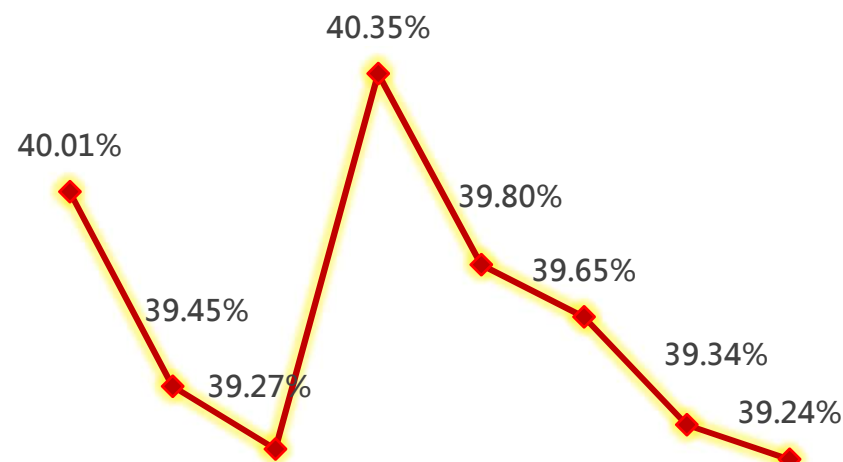
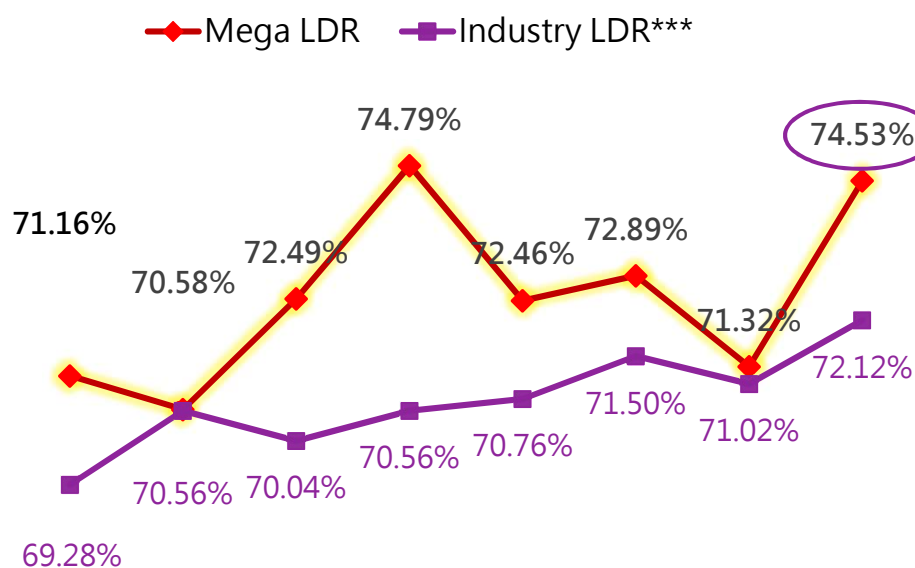
\*\* Includes retail and corporate deposit but excludes due from central banks and banks



# 1Q/25 Total LDR Increases to 74.53%; USD LDR Hits 39.24%

Mega Bank's total LDR\*

Mega Bank's USD LDR\*\*



2Q/23 3Q/23 4Q/23 1Q/24 2Q/24 3Q/24 4Q/24 1Q/25

2Q/23 3Q/23 4Q/23 1Q/24 2Q/24 3Q/24 4Q/24 1Q/25

\* Total LDR calculation is based on avg. loan/ avg. deposit end balance

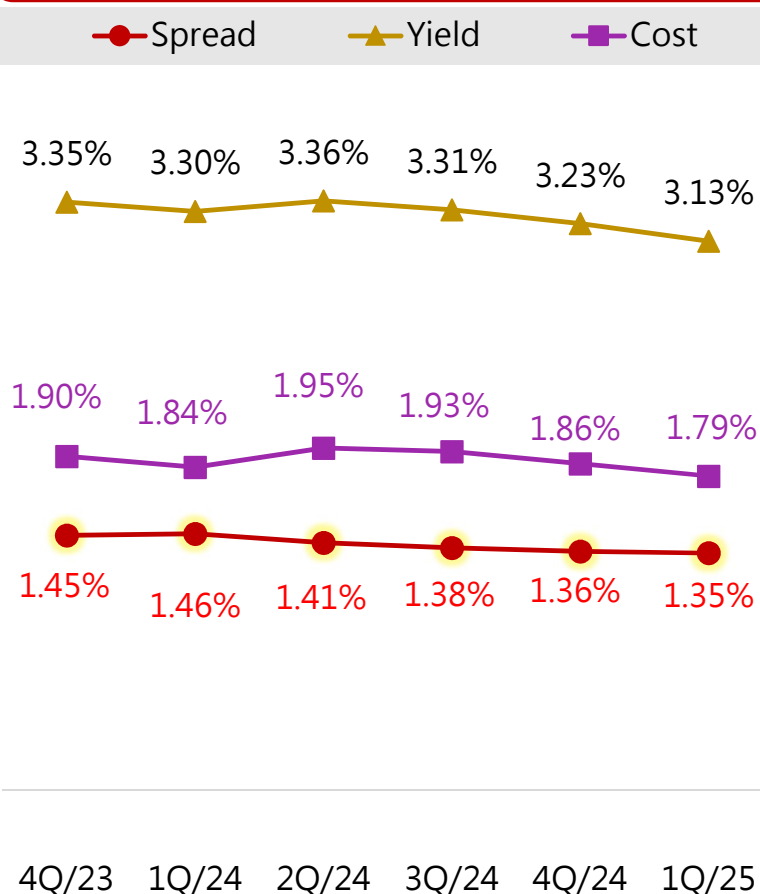
\*\* USD LDR calculation is based on average loan/deposit balance of that quarter

\*\*\* Source: Central Bank of Taiwan

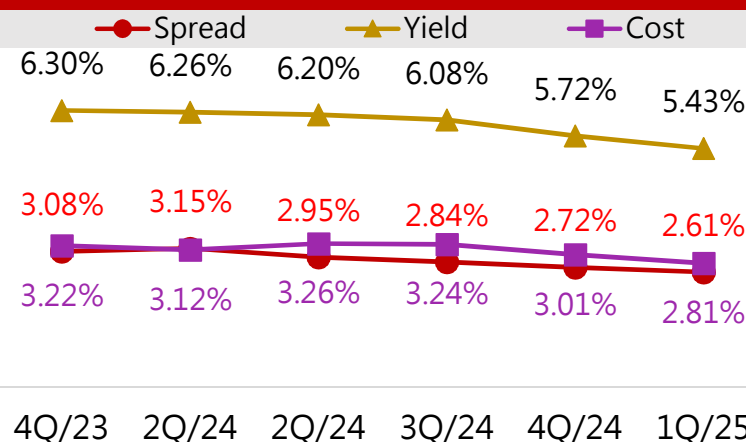


# 1Q/25 Loan Yield and Deposit Cost Rate Decrease; Spread Continued to Consolidate

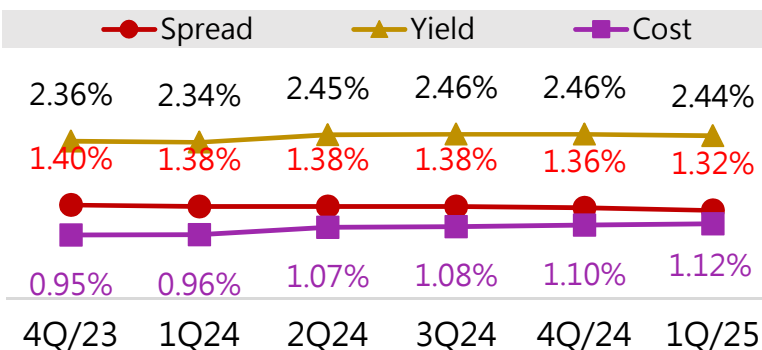
## Mega Bank total loan interest spread



## Mega Bank overseas loan interest spread\*



## Mega Bank domestic loan interest spread\*



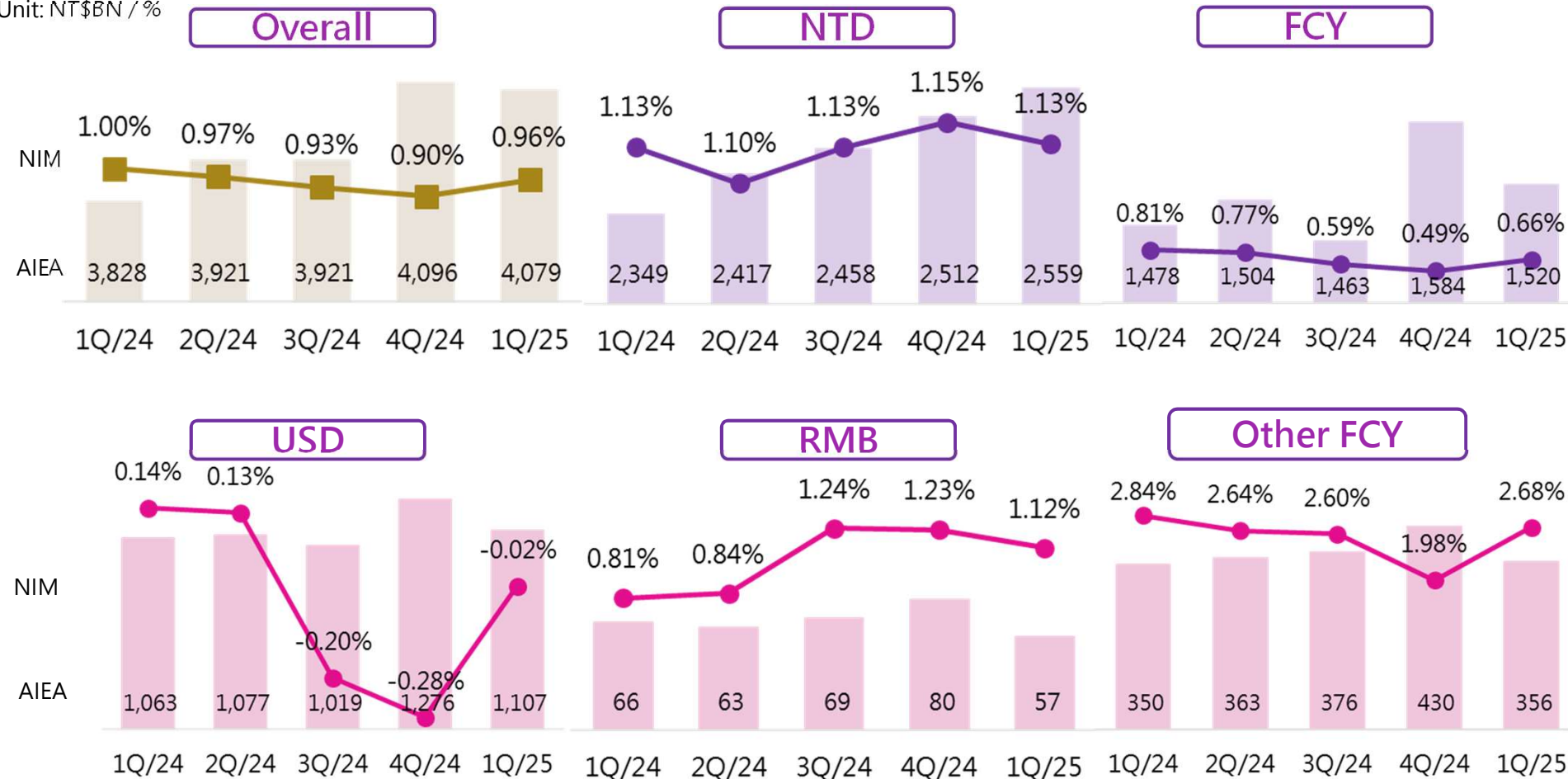
\* Overseas loan includes overseas branches and OBU loan; internal numbers.



# Overall NIM Up 6bp QoQ to 0.96%

## Mega Bank quarter NIM and average interest earning assets\*

Unit: NT\$BN / %

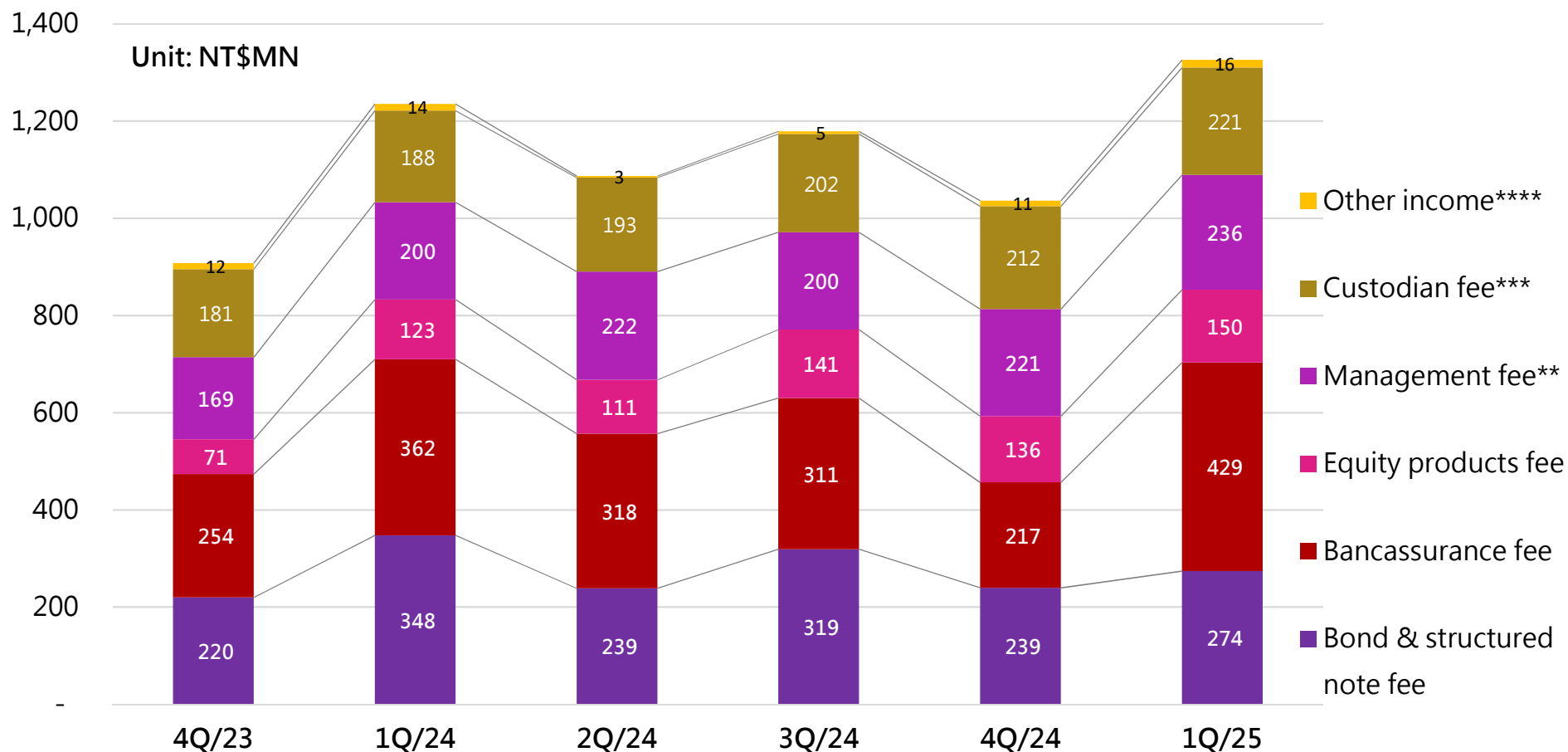


\* NIM = annualized net interest income / average interest earning assets (AIEA) of that quarter; internal numbers; Unit: NT\$BN / %



# 1Q/25 Wealth Management Fees Reached New High at NT\$1.326 Billion

## Mega Bank wealth management gross fee breakdown\*



\* Mega Bank internal data; gross wealth mgmt. fee, NOT net wealth mgmt. fee.

\*\* Profit sharing scheme of fund mgmt. fee and trust account mgmt. fee.

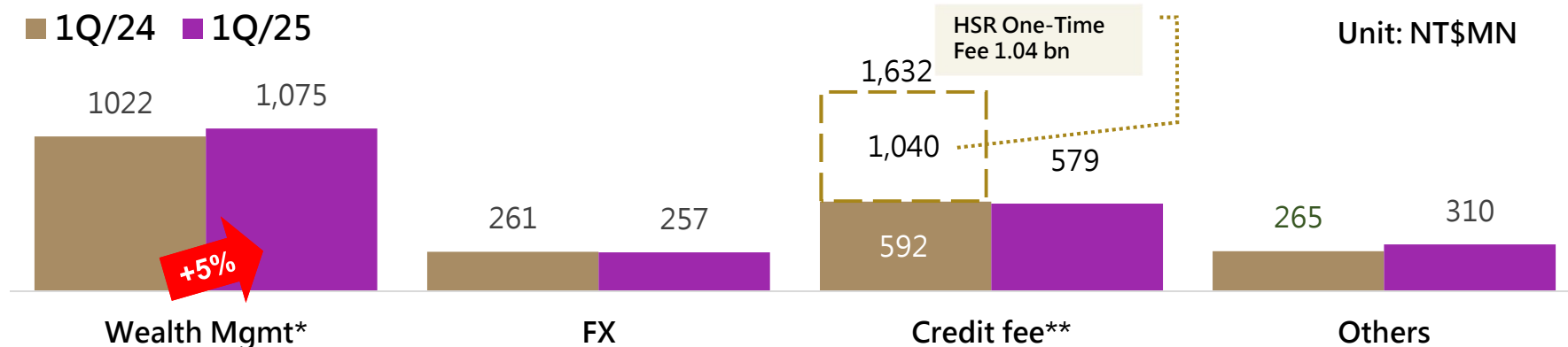
\*\*\* Custodian acc. fee associated with WM biz

\*\*\*\* Includes FX spread gain and etc.

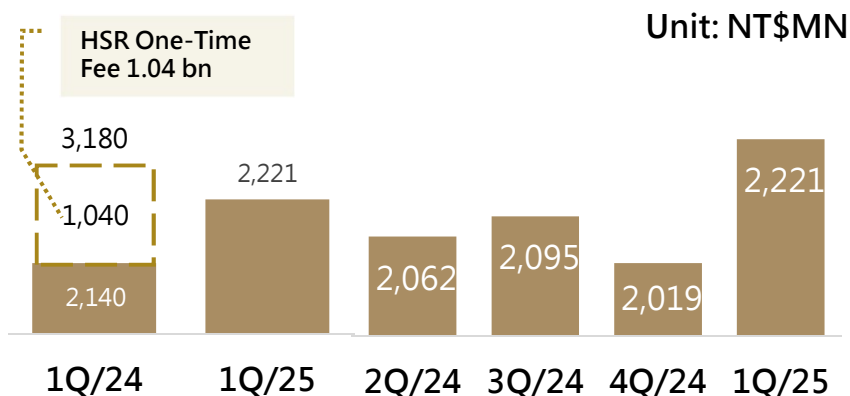


# 1Q/25 Net Fee Income Up 25% YoY, Driven by 28% WM and 37% Credit Fee Growth

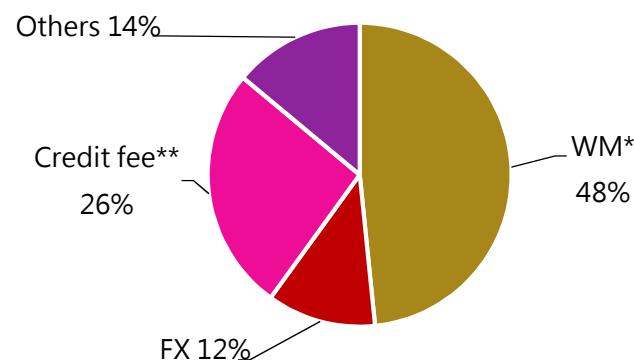
## Mega Bank net fee breakdown



## Mega Bank net fee trend\*\*\*



## Mega Bank 1Q/25 net fee breakdown



\* Net wealth mgmt. fee, plus/deduct adjustment for marketing cost, rebate, and profit sharing with partners.

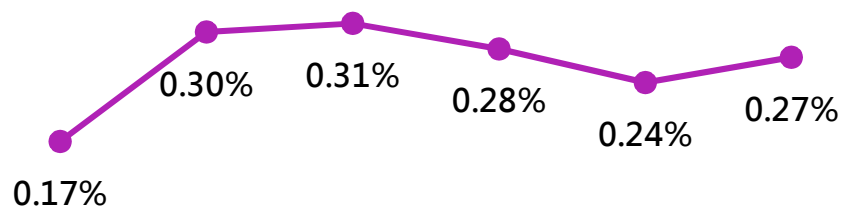
\*\* Includes corporate loan fee, consumer loan fee, guarantee fee and factoring fee

\*\*\*Total net fees are unaudited numbers.

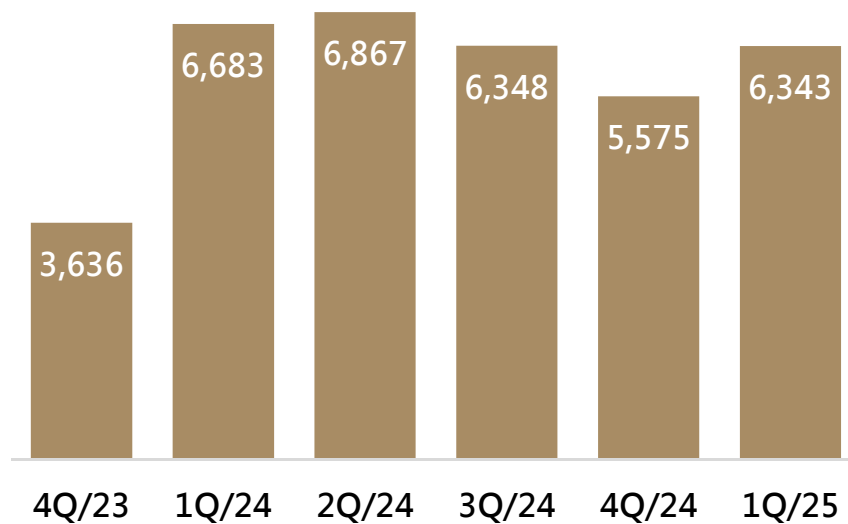


# Stable Asset Quality

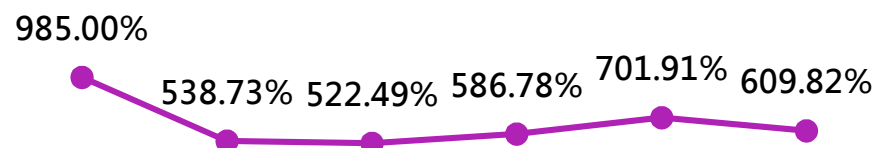
Mega Bank NPL balance & NPL ratio



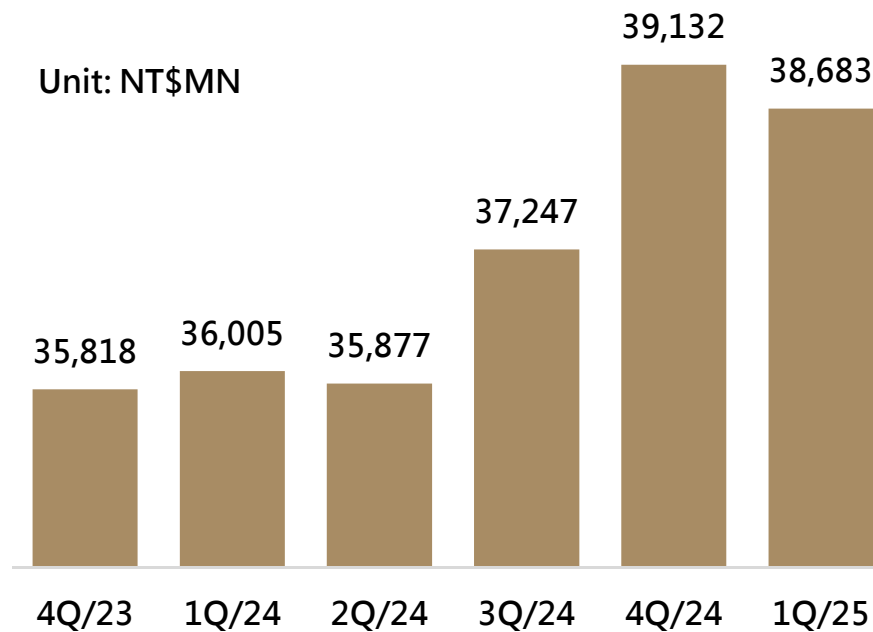
Unit: NT\$MN



Mega Bank loan loss reserved and coverage ratio

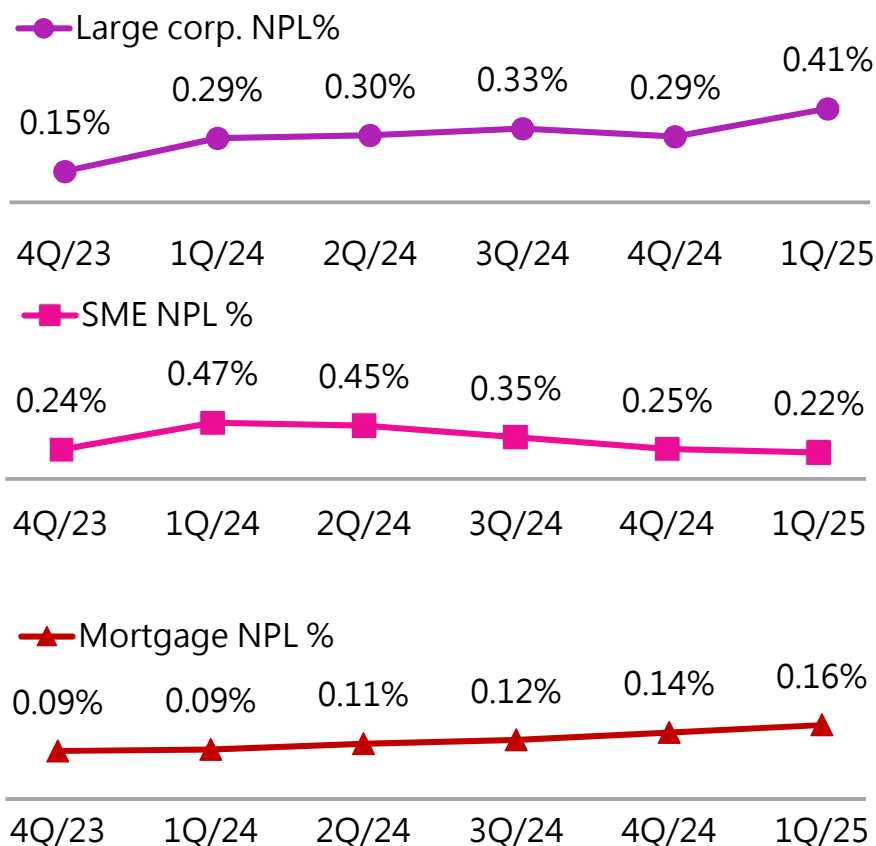


Unit: NT\$MN

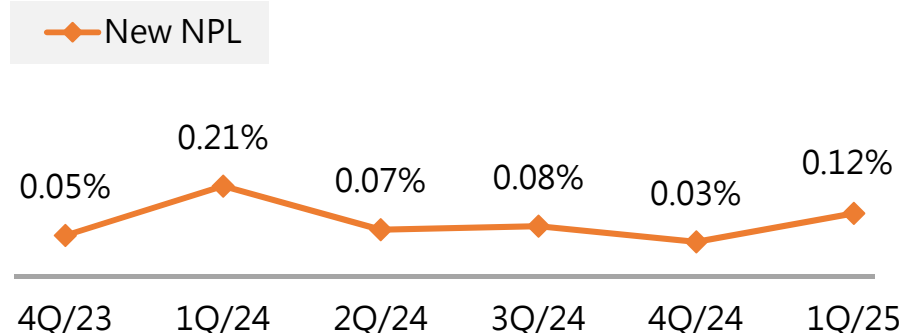


# Large Corp. and New NPL formations Saw a Slight Increase, While Bad Debt Expenses Significantly Decreased

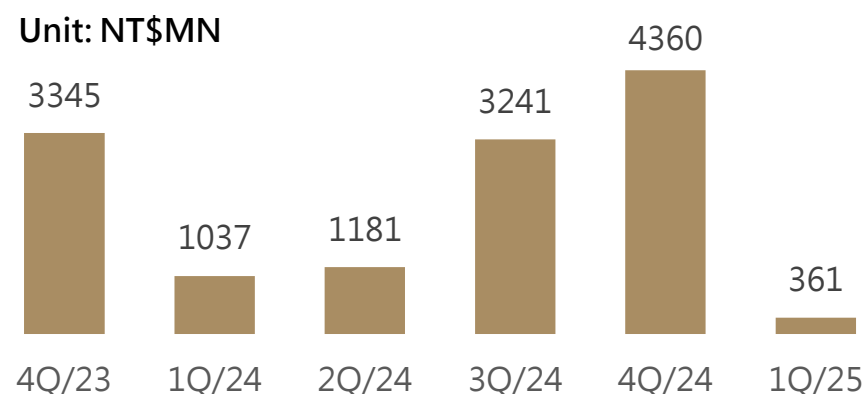
**Mega Bank NPL ratio by customer \***



**Mega Bank new NPL as % of total loan \***



**Mega Bank Bad debts expense, commitment and guarantee liability provision**



\* Excludes gov. loan, gov-linked corp. loan and other corp. loan, which all have 0% NPL.



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# 1Q/25 Mega FHC consolidated P&L statement

Unit: NT\$MN; EPS: NT\$	1Q/2025*	1Q/2024	YoY
Interest income	31,623,531,411	31,752,946,590	0%
Less: interest expense	22,089,927,587	22,438,465,703	-2%
<b>Net interest revenue</b>	<b>9,533,603,824</b>	<b>9,314,480,887</b>	<b>2%</b>
<b>Net revenue other than interest</b>	<b>9,328,637,677</b>	<b>13,111,202,294</b>	<b>-29%</b>
Net fee and commissions	3,433,242,490	4,274,615,989	-20%
Net insurance revenue	741,225,460	738,817,855	-
Gain on financial assets and liabilities at fair value thru P&L	3,490,707,561	6,527,055,025	-47%
Gain on investment property	5,968,777	5,661,004	5%
Realized gain on financial assets at fair value thru OCI	416,693,398	185,790,131	124%
Gain/loss arising from derecognition of fin. assets measured at AC	-	11,324,500	-
Equity method profit/loss	77,504,608	(14,299,470)	-
Foreign exchange gains	811,064,446	1,060,398,585	-24%
Reversal of loss on assets	11,009,944	27,773,339	-60%
Gain on reclassification under the overlay approach	(291,987)	-	-
Net other revenue other than interest income	341,512,980	294,065,336	16%
<b>Net revenue</b>	<b>18,862,241,501</b>	<b>22,425,683,181</b>	<b>-16%</b>
Bad debts expense, guarantee provision	388,260,993	1,131,911,526	-66%
Net change in provisions for insurance liabilities	23,894,083	15,791,357	51%
Operating expenses	8,776,366,548	8,496,356,035	3%
Profit from continuing operations before tax	9,673,719,877	12,781,624,263	-24%
Income tax expense	(1,662,927,692)	(1,291,443,225)	29%
<b>Profit</b>	<b>8,010,792,185</b>	<b>11,490,181,038</b>	<b>-30%</b>
EPS	0.54	0.78	-31%

\* 1Q / 25 are unaudited numbers



# 1Q/25 Mega FHC consolidated balance sheet

Unit: NT\$MN	1Q/2025*	1Q/2024	YoY
Cash and cash equivalents, net	95,355,597,095	77,153,488,384	24%
Due from central bank and interbank assets	587,728,365,140	625,533,731,778	-6%
Financial assets at fair value thru P&L	246,170,816,904	236,757,505,414	4%
Financial assets at fair value thru OCI	586,693,848,115	588,271,134,297	0%
Investments in debts at amortized cost	620,913,643,413	587,205,422,367	6%
REPO securities	2,391,824,192	2,866,964,218	-17%
Receivables	117,769,510,051	115,345,905,212	2%
Current tax assets	2,559,491,110	8,087,614	-
Loans	2,329,534,267,416	2,182,832,402,217	7%
Other assets	70,789,511,909	68,781,954,542	3%
<b>Total Assets</b>	<b>4,659,906,875,345</b>	<b>4,484,756,596,043</b>	<b>4%</b>
Deposits from central bank and banks	585,557,122,546	576,194,740,446	2%
Due to central bank and banks	7,583,736,214	10,914,325,855	-31%
Financial liabilities at fair value thru P&L	27,388,174,437	26,304,788,751	4%
Securities sold under repurchase agreements	303,400,607,446	317,243,869,018	-4%
Commercial paper issued	46,938,842,559	38,013,255,545	23%
Payable	92,321,504,938	107,572,820,785	-14%
Current tax liabilities	9,499,070,764	11,082,434,538	-14%
Deposits and remittances	3,092,888,066,246	2,912,052,120,571	6%
Bond payable	43,700,000,000	31,500,000,000	39%
Other liabilities	74,552,500,736	92,317,550,821	-19%
<b>Total Liabilities</b>	<b>4,283,829,625,886</b>	<b>4,123,195,906,330</b>	<b>4%</b>
Common stock	148,333,782,820	144,013,381,380	3%
Capital surplus	76,840,889,049	76,552,383,662	0%
Retain earnings	146,370,575,904	136,527,508,890	7%
Other equity interest	4,532,001,686	4,467,415,781	1%
<b>Total Equity</b>	<b>376,077,249,459</b>	<b>361,560,689,713</b>	<b>4%</b>





# 1Q/25 Mega Bank consolidated P&L statement

Unit: NT\$MN; EPS: NT\$	1Q/2025*	1Q/2024	YoY
Interest income	30,209,224,788	30,585,348,800	-1%
Less: interest expense	20,328,627,286	20,865,958,048	-3%
<b>Net interest revenue</b>	<b>9,880,597,502</b>	<b>9,719,390,752</b>	2%
<b>Net revenue other than interest</b>	<b>6,061,984,556</b>	<b>8,870,974,632</b>	-32%
Net fee and commissions	2,221,169,079	3,180,406,731	-30%
Gain on financial assets and liabilities at fair value thru P&L	2,660,337,135	4,538,468,811	-41%
Realized gain on financial assets at fair value thru OCI	213,746,357	100,376,066	113%
Gain/loss arising from derecognition of fin. assets measured at AC	-	11,324,500	-
Equity method profit/loss	78,538,304	(13,985,416)	-
Foreign exchange gains	771,672,539	907,016,672	-15%
Reversal of loss on assets	14,139,030	32,381,122	-56%
Net other revenue other than interest income	102,382,112	114,986,146	-11%
<b>Net revenue</b>	<b>15,942,582,058</b>	<b>18,590,365,384</b>	-14%
Bad debts expense, guarantee provision	361,340,960	1,036,870,838	-65%
Operating expenses	7,053,132,761	6,733,175,820	5%
Profit from continuing operations before tax	8,528,108,337	10,820,318,726	-21%
Income tax expense	(1,325,809,514)	(932,391,062)	-
<b>Profit</b>	<b>7,202,298,823</b>	<b>9,887,927,664</b>	-27%
EPS	0.75	1.16	-35%

\* 1Q / 25 are unaudited numbers



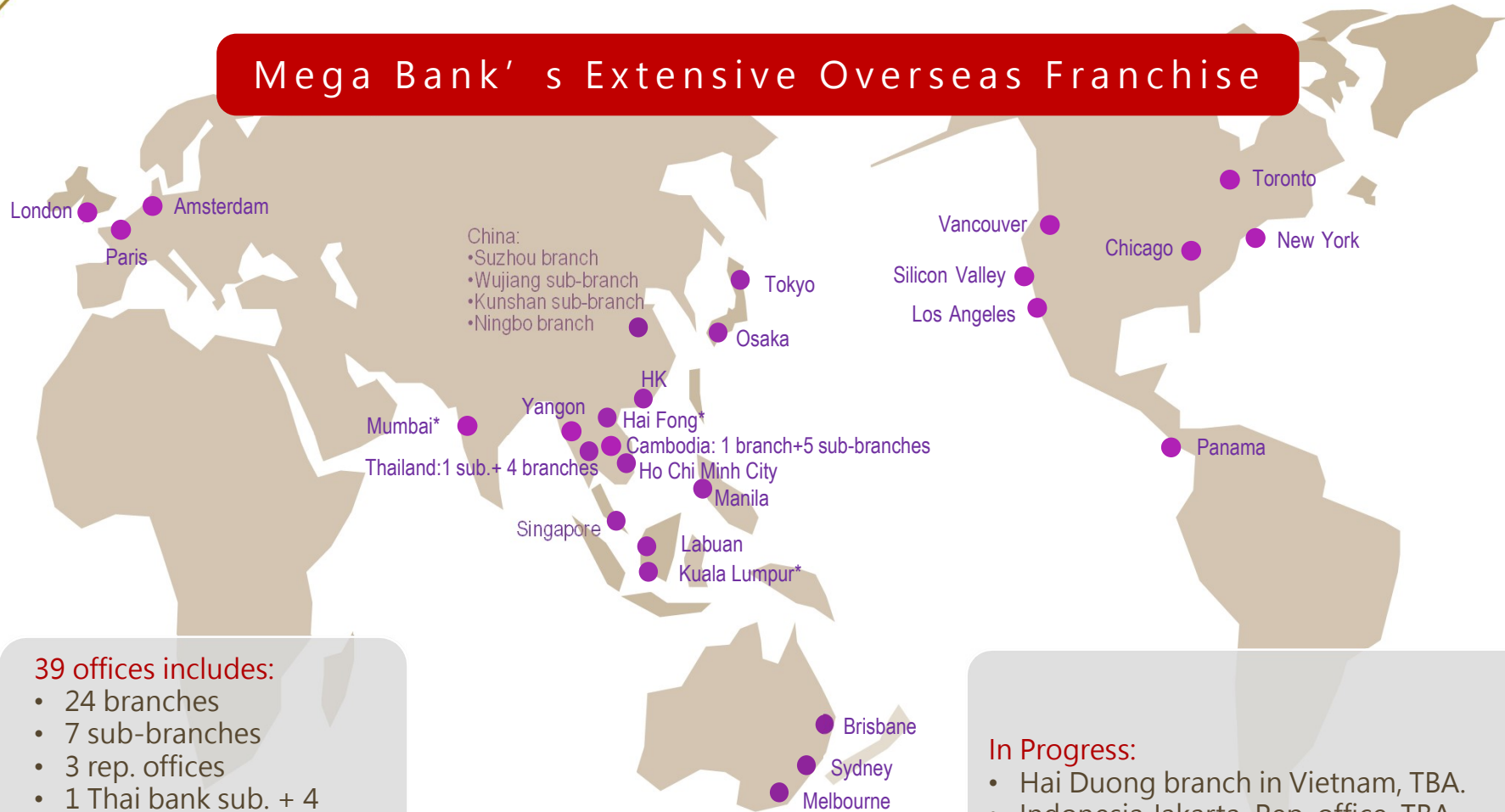
# 1Q/25 Mega Bank consolidated balance sheet

Unit: NT\$MN	1Q/2025*	1Q/2024	YoY
Cash and cash equivalents, net	88,360,550,809	67,959,736,691	30%
Due from central bank and interbank assets	588,728,365,140	630,253,731,778	-7%
Financial assets at fair value thru P&L	60,564,341,286	57,481,567,024	5%
Financial assets at fair value thru OCI	407,883,116,214	417,477,591,705	-2%
Investments in debts at amortized cost	616,652,856,310	582,419,871,207	6%
REPO securities	3,814,061,995	4,849,302,418	-21%
Receivables	49,731,877,666	47,405,432,525	5%
Current tax assets	260,457	1,097,750	-76%
Loans	2,329,534,267,416	2,182,832,402,217	7%
Other assets	38,658,283,820	38,267,563,873	1%
<b>Total Assets</b>	<b>4,183,927,981,113</b>	<b>4,028,948,297,188</b>	<b>4%</b>
Deposits from central bank and banks	562,570,987,546	559,362,740,446	1%
Due to central bank and banks	7,583,736,214	10,914,325,855	-31%
Financial liabilities at fair value thru P&L	26,728,044,258	24,976,352,122	7%
Securities sold under repurchase agreements	21,152,872,088	49,572,386,875	-57%
Payable	36,555,627,634	44,152,641,450	-17%
Current tax liabilities	5,243,525,880	9,473,135,556	-45%
Deposits and remittances	3,095,915,995,492	2,914,397,504,445	6%
Bond payable	28,700,000,000	16,500,000,000	74%
Other liabilities	47,332,859,265	54,789,697,998	-14%
<b>Total Liabilities</b>	<b>3,831,783,648,377</b>	<b>3,684,138,784,747</b>	<b>4%</b>
Common stock	96,118,000,000	85,362,336,310	13%
Capital surplus	62,444,437,864	62,437,396,348	0%
Retain earnings	192,260,671,540	194,840,255,689	-1%
Other equity interest	1,321,223,332	2,169,524,094	-39%
<b>Total Equity</b>	<b>352,144,332,736</b>	<b>344,809,512,441</b>	<b>2%</b>



# 39 offices in 18 countries/areas; 22 offices in "New South Bond Area"

## Mega Bank' s Extensive Overseas Franchise



### 39 offices includes:

- 24 branches
- 7 sub-branches
- 3 rep. offices
- 1 Thai bank sub. + 4 branches

### In Progress:

- Hai Duong branch in Vietnam, TBA.
- Indonesia Jakarta Rep. office, TBA.

\* Hai Fong, Kuala Lumpur and Mumbai are rep. offices.



Thank you~

Q & A